



The Baltimore Federal Executive Board Presents

# Six Core Competencies of Leadership

This dynamic Leadership Development Series is a proven training program for the next generation of federal leaders. Programmed to enhance the developmental pathway of all employees, including managers, supervisors, and executives, this course addresses two-thirds of the Leadership Skills identified within OPM's five 'Executive Core Qualifications' needed for success in government service.

*Jerry Strom delivers an energizing, and penetrating program designed to help you meet today's leadership challenges. 'Six Core Competencies of Leadership' is widely acclaimed for its content, presentation, and depth. Thousands of federal employees have attended, and over 98% have recommended it for their peers.*



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| <b>**2-Day Leadership Training Program**</b>               |                                  |  | <b>\$395 / Person</b> |
| <b>November 6 and 7, 2013</b>                              |                                  |  |                       |
| ◆ Building Leadership Capacity                             | ◆ Taking Action/Making Decisions | ◆ Creating Energy/Vision                     |                       |
| ◆ Developing Individuals/Teams                             | ◆ Character/Values/Ethics        | ◆ Communicating                              |                       |
| <b>Dates: Nov. 6 and 7, 2013</b><br>(Wednesday & Thursday) |                                  | <b>Location: Fallon Federal Building</b>     |                       |
| <b>Time: 8:30 a.m. to 3:30 p.m.</b>                        |                                  | <b>Reagan Conference Room, 810A</b>          |                       |
|  |                                  | <b>31 Hopkins Plaza, Baltimore, MD 21201</b> |                       |

**Session 1: "The Leadership Foundation is Built on Personal Growth and Credibility."**

When a leader's agenda emphasizes continuous learning the entire organization benefits. This session helps identify the value of a healthy leadership mindset, and mental perspectives which renew the energy, creativity and focus of the agency.

**Session 2: "Learning that Real Leaders are the Ones Who Take Action."**

Accomplishing the strategic initiatives, goals, and the mission of the agency is dramatically improved when leaders demonstrate an action bias, making change possible, while working through uncertainty and solving problems.

**Session 3: "Leaders See the Future and Share the Vision."**

It's a leader's responsibility to see beyond their immediate circumstances, and express a longer view. When the power of vision is released, organizations make significant progress toward meeting the evolving needs of its customers.

**Session 4: "Leadership Means Investing Your Time and Energy into People."**

The greatest leaders have learned that their time and energy is well-directed when they focus on bringing out the best in the people around them, and by giving them opportunities to participate, innovate, and succeed.

**Session 5: "Your Character Says More about Your Ability to Lead than Any Other Talent."**

'Who you are' goes well beyond 'what you do.' People whom you seek to lead, will first decide if you can be trusted – evaluating your character, values, and ethics. True leaders understand their 'self' and make conscious choices for substance over style.

**Session 6: "Communication Links Leaders and Their Followers."**

Accomplished leaders lead from the front, middle, and back of the pack. Healthy, two-way communication is essential to keep up momentum and motivation, and makes a significant impact on your effectiveness with others.

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| <p><b>Registration Form on Page 2: Fax to (925) 930-6721</b><br/>         Baltimore Federal Executive Board, Richard Howell, Exec. Dir. – partnering with Jerry Strom &amp; Co., Inc.</p> |
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## Baltimore “Six Core Competencies of Leadership” – Nov. 6 and 7 – 2013

Use this Registration Form, or an SF182. Fax Registration to (925) 930-6721

### 1. Registered Participant(s)

For Multiple Participants – Attach a List of Names, Email, and Direct Phone Numbers

First Name: \_\_\_\_\_ | Last Name: \_\_\_\_\_

Agency: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ | State: \_\_\_\_\_ | Zip: \_\_\_\_\_

Direct Phone: \_\_\_\_\_ | Cell Phone: \_\_\_\_\_

Email Address: \_\_\_\_\_

### 2. Payment Information \$395.00 Registration Fee/Person

Alternate Payment Methods – Check Enclosed: [ ]

#### CREDIT CARD INFORMATION

VISA: [ ] MasterCard: [ ] Other: [ ] Card Type: \_\_\_\_\_

Card Holders' Name: \_\_\_\_\_

Card Number: \_\_\_\_\_ | Expiration Date: \_\_\_\_\_

Card Billing Address: \_\_\_\_\_

City: \_\_\_\_\_ | State: \_\_\_\_\_ | Zip: \_\_\_\_\_

### 3. Payment Primary Contact

First Name: \_\_\_\_\_ | Last Name: \_\_\_\_\_

Direct Phone: \_\_\_\_\_ | Cell Phone: \_\_\_\_\_

Email Address: \_\_\_\_\_

### 4. Authorized Signature

Name: \_\_\_\_\_ | Title: \_\_\_\_\_

Signature: \_\_\_\_\_ | Date: \_\_\_\_\_

**Please Fax to: (925) 930-6721**

**Baltimore Federal Executive Board partnering with Jerry Strom & Co., Inc.**

Or Mail Payment to: Jerry Strom & Co, Inc., 2808 San Benito Drive, Walnut Creek, CA 94598

Information Phone: (925) 930-8813 or Email: [Jerry@JerryStrom.com](mailto:Jerry@JerryStrom.com)